

# Insurance-Backed Alliancing with IPI

**IPInitiatives**

Collaboration Without Barriers



## WHY IPI?

With IPI, contractors gain certainty and clarity from the outset, knowing their maximum liability upfront, exactly what is expected from them throughout and when their contractual obligations end, eliminating the burden of endless call-backs to completed projects. The risk-sharing model reduces financial exposure, ensuring no unfair penalties for mistakes and encouraging a solution-focused approach instead.

## CONTRACTORS:

### Altogether a Better Proposition

Direct access to the client enhances communication and collaboration, while the fair and transparent commercial model removes the pressure to control all change, reject client claims and pass claims to supply chain to secure profit.



**DESIGN WITH CLARITY. DELIVER WITH CONFIDENCE.**

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# CONTRACTORS KEY BENEFITS:



## COMMERCIAL CONFIDENCE

- Clear, capped liability up front
- Reduced financial exposure
- Fair, shared commercial model
- No race to the bottom
- More predictable profitability

## PROGRAMME & DELIVERY

- Right-first-time delivery
- Fewer redesigns and delays
- Predictable, ringfenced outcomes
- Focus on opportunity, not risk
- Less call-back post occupation

## TRUE INTEGRATION UP FRONT

- Early involvement, shared objectives
- One aligned, collaborative team
- Open access to all stakeholders
- Joint no blame problem-solving
- Supply chain expertise maximised

## PEOPLE & RETENTION

- Skills recognised and rewarded
- Stronger engagement across teams
- Faster learning and progression
- Open, inclusive culture
- Lower stress, better wellbeing

BETTER MORE SUSTAINABLE OUTCOMES DELIVERED FASTER  
COLLABORATION WITHOUT BARRIERS